



Acterra

ACTION FOR A
HEALTHY PLANET

Annual Report 2020-2021



Our Story

Acterra is a Bay Area-focused environmental nonprofit that brings people together to create local solutions for a healthy planet. The organization has been motivating change through individual and collective action for over 50 years. Acterra's current focus is climate change, with a goal of educating and empowering residents, governments, businesses, and youth to reduce greenhouse gas emissions. Justice, equity, diversity, inclusion, and advocacy are foundational to our work.

Our core programmatic pillars include:



Beneficial Electrification for All — accelerates the equitable shift from fossil fuels to renewable energy by spurring the adoption of all-electric appliances, buildings, and modes of transportation that operate on clean energy instead of fossil fuels through our Green@Home and Karl Knapp GoEV programs.



Healthy Plate, Healthy Planet — promotes plant-rich lifestyles and food waste reduction by residents, institutions, and local communities for better personal health and a lower carbon footprint.



Workplace Sustainability — draws upon our successful 30-year history of Acterra's Business Environmental Awards and supports a growing peer-to-peer learning network for sustainability-minded professionals, the Green Team Network.



Youth Empowerment and Education — includes the Public Lecture Series, the You(th) Be the Change climate-based education and leadership program; and Acterra's Student Ambassador Program, which encourages student-led change in local communities.

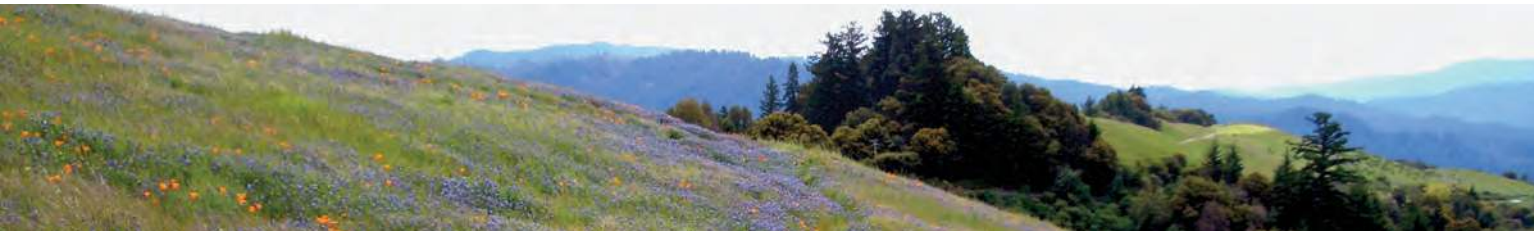
Advocacy as a Cornerstone. Beyond motivating individual behavior change, Acterra uses advocacy as a tool to harness the power of many voices to influence state and local policymaking. Advocacy is foundational to all of our programmatic work.

Justice, Equity, Diversity and Inclusion are Foundational. Acterra is committed to a path that lowers the barriers to affordable, accessible resources (including nourishing, sustainable food and clean, carbon-free energy) for all, particularly communities of color and economically disadvantaged communities.

*Acterra brings people together
to create local solutions for a healthy planet.*

The time to bring communities together
in collective action against climate change is now.

On the cover: On September 9, 2020, smoke and soot from climate change-fueled wildfires wafted into the upper atmosphere, intercepting sunlight and turning Bay Area skies an eerie orange color.



Hello! We are very excited to recap what has been an amazing year — a culmination of our 12-month strategic planning process that was described in last year’s letter. Our 3-year **strategic plan**, which was adopted in March 2020 and enacted in July 2020, focused on two critical aspects of mitigating climate change: sustainable food systems and electrification of buildings and transportation. The Plan’s priorities were informed by the latest science and much input from our community of stakeholders. By reducing food waste and helping people and organizations embrace more plant-forward diets, and by greening our grid and transitioning from fossil-fuel-based devices and vehicles to electric alternatives, Acterra will be making strides in truly high-impact areas. Despite the effects of Covid on our communities, families, and personal mental and physical health, we have seen much success and progress already in our first completed year of programming.

Some highlights:

- Our **Healthy Plate, Healthy Planet** program served hundreds of individuals on the journey to exploring plant-based foods, recipes, and community.
- Our **Beneficial Electrification for All** ran a Green@Home webinar series on Induction, Heat Pump Water Heaters, Solar Roofs, and EV Charging; expanded resources such as clinics and consultations for income-qualifying families via the Karl Knapp GoEV program; and communicated our region’s Time-of-Use rate changes via our energy providers.
- We reimagined our **Business Environmental Awards**, presenting the Spare the Air Leadership Award to a regional reach code project jointly overseen by Silicon Valley Clean Energy and Peninsula Clean Energy. Part of the restructure included a new vision for our annual community event, now titled Promise to Our Planet—with networking, a slew of amazing sessions with sustainability experts, and Bill McKibben as our main event speaker. (Please join us in March 2022 for our next event!)

This year has shown that we need more awareness, more grit, and more determination to encourage climate action throughout the Bay Area. These all depend on people and community. With your support lifting us, Acterra will proudly continue to serve residents, local governments, and businesses on the path to reducing our carbon footprints. Please enjoy the rest of this Annual Report, and do reach out to share your questions or comments.

Thank you for all you do,



Alyssa Morrison Bonnette
Board President



Phil Brosterhous
Past Board President

Beneficial Electrification for All

A Green Gateway to Home Electrification

Created in March 2020 as part of the strategic plan, Acterra’s *Beneficial Electrification for All* programmatic pillar reduces residents’ fossil fuel use by promoting a transition to accessible clean energy alternatives — like all-electric homes and transportation — throughout the Bay Area.

All-electric home appliances, such as induction cooktops and heat pump water heaters, provide the sizable climate benefit of reducing methane emissions while producing far less indoor air pollution and heating more efficiently than gas appliances. In fiscal year 2021, Acterra engaged hundreds of community members in learning about the benefits of home electrification and a greener lifestyle via four public Green@Home workshops (from January to May 2021) and monthly plant-based *Induction Cooking Classes* (ongoing). Acterra has also partnered with Fossil-Free Mid-Peninsula to help operate its first-in-the-region community loaner program for induction cooktops. Bay Area residents can *sign up* to check out a cooktop for three weeks from our lending library, allowing them time to get familiar with the technology in their own home.



Chef Kelvin Briggs is a graduate of the esteemed California Culinary Academy in San Francisco. He previously developed and managed a culinary program for high-needs youth in San Francisco, teaching basic culinary skills and introducing them to family-style dinners and healthy eating.

“Acterra loaned me an induction hob. Now I have one of my own and use it for all my cooking. Thanks!” – Virginia

Recipe Corner

Enjoy two of Chef Kelvin’s plant-based recipes as featured in our Induction Cooking Class

Pantry Pasta with Vegan Cream Sauce

Coconut Curry Soup with Blackened Tofu and Sweet Potato Hash

“I love how each week is a new style of food — and often recipes I would never have tried on my own!” – Community member

“The cooking class is expanding the horizons of the types of food I cook at home.” – Community member

Designing a Better Sensor

Acterra collaborated with graduate students from Stanford's *Designing for Extreme Affordability* course on the impact of electrifying household cooking on indoor air quality. Students conducted research, collected original data, and built a prototype for CanAIRy, an indoor air quality monitoring system that was simple, intuitive, and health-driven. This project emerged from the need to understand how under-resourced communities can access updated information about indoor air quality, well below the cost of popular sensors on the market.



Bringing Electric Vehicles Within Reach

Acterra's *Karl Knapp GoEV* program is committed to ensuring that the electric vehicle revolution is available to all. Hundreds of residents attended Acterra's educational offerings this fiscal year in the form of public EV workshops, clinics for income-qualified individuals, a social media campaign to appeal to new audiences, and dozens of one-on-one consultations.



In fiscal year 2021 Acterra was proud to offer eight *Financial Incentives Clinics* which were conducted in English and in Spanish as well as for an audience of Samoans. By identifying relevant grants, helping income-qualified consumers navigate the detailed application process, and providing personalized educational support, Acterra's goal is to enable everyone to take part in the clean vehicle movement. Lowering financial barriers frees more residents to discover the right EV to fit their particular budget and lifestyle. This fiscal year saw the creation of Acterra's Spanish-language GoEV site at acterra.org/goev-espanol.

Electric vehicles also help improve public health by reducing local air pollution from tailpipes. Impaired air quality can worsen the impacts of many respiratory illnesses, including asthma and COVID-19. Swapping out a gas car for a clean energy-powered EV helps everyone breathe easier, especially benefiting under-resourced communities that typically suffer from elevated pollution levels and related disease.

“Thank you for the enormous amount of help I received from Acterra and the exceptional and personal attention I received from you. I truly believe you were the reason my application was processed so quickly.” – Yraes, who purchased an EV after attending an Acterra Financial Incentives Clinic and applying for a grant

EVengers to the Rescue

From September 2020 to May 2021, Karl Knapp GoEV intern Aspen Stuart-Cunningham featured adventuresome avatars such as “Whisper,” “The Electric Explorers,” and “The Night Chargers” in a **social media campaign** that focused on real-life folks who gained amazing “EV superpowers” after electrifying their bikes and cars. The superheroes, known as “the EVengers,” hosted their own virtual event in March 2021 to help educate the public about EV benefits and correct any myths or misconceptions. Aspen’s electrifying superhero comics can be seen at acterra.org/evengers.



“Your webinar was terrific. I loved the creativity of the EVengers and how well rounded your panel of presenters were. I walked away with more knowledge about electric vehicles that ultimately guided me in making my purchase.”

– Jayzona

Keep up to date with the Karl Knapp GoEV Program’s upcoming events at acterra.org/goev-kk-calendar.



Healthy Plate, Healthy Planet

Expanding Minds, Shrinking Emissions

Food — such an essential part of our daily lives and behavior — is a central pillar in Acterra’s strategic plan, as evidenced by the launch of the *Healthy Plate, Healthy Planet* program in July 2020. During fiscal year 2021, Acterra has offered resources and hosted educational events to spur food-related behavior change at the individual and community level.

Taken collectively, these changes add up to a big climate impact over time. Acterra’s work seeks to expand sustainable food options for all through a lens of equity. A screening and panel discussion of *The Invisible Vegan* with filmmaker Jasmine C. Leyva in September 2020 brought together local plant-based leaders from the Black and Latinx communities to discuss food justice, healthy plant-rich eating, cultural relevance, and the decolonization of food. In November 2020, Acterra hosted “Holiday reFresh,” a multicultural celebration with several Bay Area renowned chefs preparing favorite plant-based holiday dishes.



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Tending Community

Acterra’s new interactive online community (“*My Healthy Plate, Our Healthy Planet*”) has attracted an audience of 260 members representing diverse backgrounds and eating styles, but united by a desire to support each other in embracing plant-forward and low-waste food habits. Some members are simply plant-curious omnivores while others, including our team of volunteer Healthy Plate Ambassadors, consider sustainable food an abiding passion. All are welcome to post plant-forward and food waste reduction tips, recipes, articles, events, and restaurant recommendations. During the fiscal year, the community recorded 398 posts, 1013 comments, and 3,613 reactions.

In fiscal year 2021, Acterra invited community members to join two month-long pledges. In January 2021 a pilot *Veganuary Your Way* pledge invited individuals to go meatless and/or dairy-free for one meal per week or more. To boost participants’ success, Acterra provided extra tips, recipes, events with featured food experts, and other resources, such as pairing people with “buddies” for extra advice and support. The combined impact from this challenge was a reduction in greenhouse gas emissions from food by an estimated 1,080 pounds of carbon dioxide equivalents. In May 2021, *Meatless May: Less Meat, More Plants* offered another opportunity for community members to go plant-forward. In all, more than 120 people signed up for Meatless May with Acterra. Acterra’s campaign included partnerships with area restaurants — some of whom provided special discounts to challenge participants — and attracted media buzz, being featured in the *Kitchen Confidante Podcast* (Eat Drink Dine Network) and the *Keeping It Cool Podcast*.



Healthy Plate, Healthy Planet continued

Hearing directly from pledge participants through weekly surveys gives insight into the far-reaching impact of Acterra's pledge campaigns. We heard from many participants who, when they made changes to how they cook and eat, felt themselves likely to extend their changes over time, embracing lasting, consistent habits. Here are some of the community members who shared their thoughts:

"I'm becoming more comfortable talking about eating vegan, and I am receiving support for these decisions with people around me."

– Carl (an omnivore who increased his meat-free days per week from three to seven during Veganuary Your Way)

"I am still struggling with the thought that meals are planned around meat. I have appreciated this challenge. I would not have done it on my own or stayed this committed."

– Nancy, Veganuary Your Way

"Worth doing, worth continuing. I have been brought up with meat, but I have not missed it the whole time. There are great alternatives and I haven't even touched the sides of what is out there yet."

– Erica Jacobson, Meatless May

"Considering making this a more permanent change...after Veganuary and now this, our family is really enjoying this lifestyle change. We will probably always eat some meat, but we are cutting way back and will only eat locally produced meat."

– Tim Watson, both challenges

International Collaboration on a More Resilient Food System

How might we build a better food future for everyone, everywhere? The convening of the United Nations' first-ever Food Systems Summit (in September 2021) aims to advance the UN Sustainable Development Goals and address this very question. Thought leaders IDEO, EAT Foundation, Rockefeller Foundation, and other partners, invited stakeholders working in the area of sustainable food to submit their innovative solutions and participate in the summit. Acterra joined more than 500 other applicants (representing 85 countries) responding to this Global Open Call for proposals in the Food Systems Game Changers Lab in May 2021. Acterra's submission, "**San Francisco Bay Area governments unite in commitment to healthy, sustainable, local, plant-forward food for all**" was selected to join the 12-week "Solutions Accelerator" program. As a participant in Cohort 18, "Building resilient local food systems," Acterra has been working with other organizations from countries around the world to develop a shared vision and collective solution. The action agenda created by Cohort 18 will be included in a **publication**, listing Acterra as co-author, and shared publicly, as well as with potential scaling partners participating in the Food Systems Summit.

Workplace Sustainability

As part of Acterra’s strategic plan, Workplace Sustainability is the programmatic pillar that includes the **Green Team Network** and the **Business Environmental Awards** program. The long-standing annual awards program recognizes leadership in Bay Area sustainable business practices in schools, nonprofit organizations, public agencies, local businesses, and large corporations. Acterra’s Green Team Network hosts semiannual forums for learning, sharing and networking, and provides resources to its members to encourage climate action and sustainability in the workplace.

In fiscal year 2021, the virtual Fall and Spring Forums took place on October 8 and April 22 (Earth Day), respectively.



For the Fall Forum, keynote speakers Parawana Ayub from The Greenlining Institute and Diedre Tanenberg from the San Francisco Department of the Environment addressed the topic of Expanding Inclusion in the Environmental Space. Breakout discussions focused on ways that organizations can improve both internal and external approaches to making progress toward equity, while lowering barriers to diversity and inclusion in one’s organization.

The topic of the Spring Forum was Organizational Climate Action. Amanda North of Plan C Advisors, a San Francisco-based consultancy, outlined best practices on embedding climate change preparedness at all levels in organizations. The event brought together attendees from across diverse sectors to attend to common issues such as information-sharing, building communication lines, collaboration, and accelerating climate action pathways within one’s organization.



The co-recipients of this year’s Business Environmental Awards were Silicon Valley Clean Energy and Peninsula Clean Energy for their Reach Codes project.



Read more about the project on page 11.

Youth Empowerment and Education

You(th) Be the Change

Youth are increasingly speaking out about the global climate crisis and seeking workable solutions. Acterra's interactive **You(th) Be the Change** program for middle schoolers, officially launched in February 2021, helps empower youth to build a solid foundation of skills that they can use to take environmental action in their home communities. The program, currently offered in a virtual format, consists of six sequential sessions where students learn about climate science, climate effects, and climate action from global and local perspectives. Each session (approximately two hours in length) has its own Google Classroom with instructional videos, critical thinking questions, and "learning by doing" activities.



Topics explored include environmental and sustainability solutions ranging from soft engineering strategies to food waste reduction, environmental justice to electrification. Initial cohorts of participants have come from 15 different schools in Santa Clara and San Mateo Counties. Positive responses from students have highlighted issues with particular resonance such as "cutting down on car usage," "turning off lights when possible and using renewable energy," "eating less meat, not wasting food, and composting spoiled food," and "fighting for climate justice."

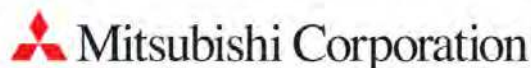


Acterra's Student Ambassador Program

Acterra launched a program for high school and college students called Acterra's Student Ambassador Program. Find ways to get involved at acterra.org/asap.



**Acterra
Student
Ambassadors
Program**



"Exceeded expectations! With many of my friends' internships getting cancelled, I am truly grateful for everything Acterra did to provide a welcome and accessible experience. I was pleasantly surprised by the freedom in writing, editing, and distribution that I experienced." – Dylan, Acterra Intern

Introducing Promise to Our Planet

On March 26, 2021, Acterra held its first annual “**Promise to Our Planet**” community-building event for a record number of registrants (450 households). This unique event combined the best of both worlds of the Business Environmental Awards Ceremony and Acterra’s spring Party for the Planet fundraiser. As a call to action to support climate action throughout the Bay Area, Promise to Our Planet was organized around the themes of electrification, youth activism, food sustainability and sovereignty, and sustainable workplaces.



This special evening opened with remarks by Wade Crowfoot, California’s Natural Resources Secretary, who addressed new policy initiatives spearheaded by Governor Newsom, including the mandate that passenger vehicles and light-duty trucks sold in California be emissions-free by 2035. The Spare the Air Leadership Award from the Business Environmental Awards Program was presented to Silicon Valley Clean Energy (SVCE) and Peninsula Clean Energy (PCE), for the Peninsula-Silicon Valley Reach Code Initiative, which has supported over 20 local communities in adopting reach codes to speed the transition to electrified transportation and homes and businesses powered by clean electricity and protect regional air quality. Runner-up

Granite Construction Company was recognized for the 2019 renovation of its Santa Clara asphalt facility.

The event’s keynote address was given by 350.org founder Bill McKibben, one of the nation’s most eminent climate leaders. To achieve a low- or zero-carbon future, McKibben argued, we must create an upswell of grassroots climate action — one that goes mainstream and begins today. Watch the full recording of Promise to Our Planet at acterra.org/promise. Bonus: Read a transcript of Executive Director Lauren Weston’s one-on-one interview with Bill McKibben at acterra.org/bill-mckibben.



“California is ahead in a lot of ways in this work.... Everybody is watching what y’all are doing and drawing strength from it.”
– Bill McKibben, Promise to Our Planet Keynote

Introducing Promise to Our Planet continued



Deborah Vasquez
Beneficial Electrification



Chance Cutrano &
Deb Moskowitz
Food Sustainability



Audrey Chang
Youth Activism and
Climate Change Education



Julie Weiss
Workplace Sustainability

2021 Champions of Promise (grassroots community leaders)

- Beneficial Electrification: Deborah Vasquez, Sunshine Gardens Apartments
- Food Sustainability: Chance Cutrano and Deborah Moskowitz, Fish in the Fields
- Youth Activism and Education: Audrey Chang, Los Altos High School Green Team President
- Workplace Sustainability: Julie Weiss, City of Palo Alto



Promise to Our Planet also included a range of breakout sessions led by experts in the field Matthew Gough, Isaac Hernandez, Malcolm Shabazz Hoover, Chelsea Sexton, and Bill Wehl, plus two cooking demonstrations (Vinita Chopra, The Spice Whisperer; Bryant Terry, Chef in Residence at the Museum of the African Diaspora) and additional entertainment.

To bring more awareness to the salience of social justice in the climate movement, Promise to Our Planet was closely followed by an April 2 companion presentation entitled "A New Day: From Surviving to Thriving." The guest speaker was the renowned environmental justice advocate and international thought leader Dr. Mustafa Santiago Ali, the Vice President of Environmental Justice, Climate & Community Revitalization for the National Wildlife Federation (NWF) and also the Founder & CEO of Revitalization Strategies.



Watch a recording of Dr. Mustafa Santiago Ali's presentation [here](#).

*Save the date:
Promise to Our Planet 2022
will take place on March 25
(virtual)*

Recent Wins and Goals Ahead

Acterra's strategic plan includes new emphasis on achieving progress on State and local policy with climate implications. In 2020, Acterra worked with Fossil Free Mid-Peninsula to put pressure on the Redwood City Council to pass its first all-electric reach code for new buildings, which did include some exceptions. Acterra organized local high school students who made a series of powerful public comments at a City Council meeting on September 14, 2020. With Fossil Free Buildings Silicon Valley, Acterra worked to persuade members of the East Palo Alto City Council to not only pass a new all-electric reach code but also remove the exclusions of affordable housing units from the code (arguing that electric homes are cheaper to build and safer to live in).

Acterra has been dedicated to pushing for strong all-electric and electric vehicle (EV) infrastructure rules in the next CALGreen Code (i.e., statewide building standards). This spring, Acterra joined a group of local EV advocates to *support new code language with equity in mind*. A major barrier to EV adoption by renters is the lack of access to charging ports: Only about 10% of new apartment units currently have access to power, compared to the state-mandated 100% of new single-family homes. The objective of Acterra and its partners is simple: Secure guaranteed access to electric power for every new unit constructed in California.

Stay up to date with Acterra's policy advocacy at acterra.org/take-action.

Young Professionals Group

Acterra's Young Professionals network serves Bay Area professionals broadly interested in sustainability. By hosting educational events and offering a variety of resources for personal and professional growth, the network supports young professionals by providing materials, relationships, and experiences to grow leadership skills and engage fellow community members. Learn more about becoming a member at acterra.org/young-professionals.



**YOUNG
PROFESSIONALS
GROUP**

Public Lecture Series



Jack Norris



Hope Bohanec



Regina Wallace-Jones



Heirs to Our Oceans Youth:
Latifah Nansubuga, Miguel Mendez, Dakota Peebler



Bruce Hodge



Julia Zeitlin



Nitesh Dullabh

Acterra's virtual lectures attracted 681 registrants in fiscal year 2021 on such diverse topics as sustainable development, community resilience, beneficial electrification, plant-based nutrition and youth activism. Check acterra.org/lectures for our current slate of offerings. Thank you to sponsors Bay Area Air Quality Management District and The Foster Art & Wilderness Foundation, and our generous underwriters Clinton & Mary Gilliland and Armand & Eliane Neukermans.



Donor Spotlight

Mary and Clinton Gilliland

Acterra thanks longtime donors Mary and Clinton Gilliland for their generous financial support of our programs, including becoming Underwriters for the Lecture Series, which features prominent experts and practitioners from the worlds of academia, government service, and the private sector. The couple initially became involved with the Peninsula Conservation Center, Acterra's forerunner, in the 1980s.

“At that time, our older daughter, Betsy, was part of the PCC’s youth group at Castilleja School in Palo Alto. They sold ‘Rainforest Crunch’ to raise funds... cases of it! The rest is history.... Energy-saving programs, particularly for schools and low-income neighborhoods, are among the most important to us. We appreciate how Acterra has never stopped pushing the envelope over the years and is making a bigger and broader impact now.”



[DONATE NOW](#)

With your help, Acterra is moving the needle on climate action throughout the Bay Area. [Donate now](#) to support our work fighting this existential crisis.

Updates from Our Fiscally Sponsored Projects

In September 2020, *Climate Resilient Communities*, which was formerly an Acterra program, completed its transition to a new organization under the directorship of Violet Saena. Acterra is proud to be providing fiscal sponsorship to Climate Resilient Communities — a group which helps engage and empower local communities in implementing community-based climate solutions.



In May 2021, fiscally sponsored project *BRINGiT* — dedicated to reducing the use of single-use plastic bags — received an honorable mention in Fast Company's World Changing Ideas competition for two categories: "Consumer Products" and "On the Rise."



2020-2021 Donors

Thank You!

Acterra gratefully acknowledges the following supporters for their gifts received between July 1, 2020 and June 30, 2021, representing their commitment to environmental and climate action.

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Your gift will help Acterra address climate change and create local solutions for a healthy planet. Acterra's "Sustainer" monthly giving program provides engagement and stewardship to donors at all levels. Learn more at acterra.org/ways-to-give

ACTERRA LIVING LEGACY SOCIETY

Acterra recognizes the generosity and forethought of the following individuals who have informed us that they have included Acterra in their estate plans.

Anonymous
Barbara Erny
David Green and Jane L. David
Joanna Holmes
Mike Kasperzak
Dan and Helen Quinn

Jerry Hearn and Rebecca Reynolds
Linda Gass and Rob Steiner
Judith and Hans Steiner
Laura and Boris Teksler
Lauren Weston

For more information about providing a lasting legacy, please visit acterra.org/legacy-giving

Because you, our supporters, are important to us, these lists were developed with great care. We sincerely apologize for any errors. If errors are found, please contact us at (650) 962-9876 so we can correct our records.

2020-2021 Donors continued

INDIVIDUALS AND FAMILY FOUNDATIONS

Peak Level (\$25,000+)

Anonymous (2)
Ranae DeSantis Foundation
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Embarcadero Media
Geller Editorial
HEATED Newsletter
Powerflex
Rivanna Natural Designs
Sjaak's Organic Chocolates
Volts Newsletter

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Michael Yang
Laura York
Dan Zalles
Zac Zeitlin

Financial Information (Preliminary and Unaudited)

REVENUES AND EXPENSES

July 1, 2020 – June 30, 2021

ACTERRA

REVENUES:

Individual Contributions	\$291,015
Corporate Contributions	78,500
Foundation & Corporate Grants	204,875
Government Grants/Contracts	327,310
Other	230,605
Total Revenues	\$1,132,306

EXPENSES:

Programs	\$629,742
Administration	117,075
Fundraising	199,640
Total Expenses	\$946,457

OTHER REVENUES:

Donor Restricted	\$106,365
Investment Income	81,682
PPP/EIDL	133,196
Total	\$321,243

Change in Net Assets: \$507,092

BALANCE SHEET as of June 30, 2021

Assets:	\$1,827,141
Liabilities:	\$307,296
Net assets:	\$1,519,845

For our most recent financial audit, please visit acterra.org/financial-information.

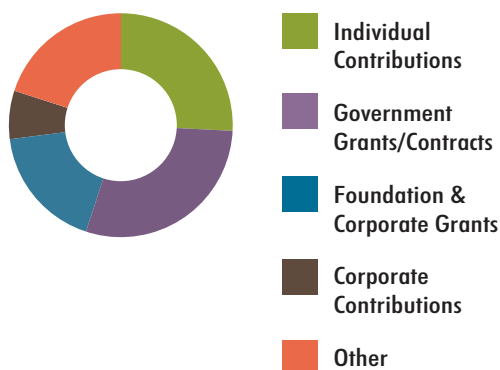
FIDUCIARIES

REVENUES:

Individual Contributions	\$82,851
Corporate Contributions	2,000
Foundation & Corporate Grants	227,092
Government Grants/Contracts	5,655
Other	2,326
Total Fiduciary Revenues:	\$319,924

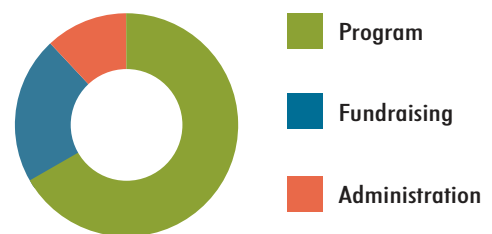
TOTAL FIDUCIARY EXPENSES: \$196,017

REVENUES*



*does not include fiduciaries or PPP/EIDL

EXPENSES**



*does not include fiduciaries

2020-2021 Leadership



Acterra ACTION FOR A HEALTHY PLANET

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info@acterra.org

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Zack Wurtz, *Development and Operations Manager*

Current staff in bold

Annual Report design by Judi Eichler

Gloria Geller, *Copy Editor*



During FY2021, Acterra provided nonprofit status and fiscal sponsorship to these projects:

Barron Park Donkeys

Bioma Project

BRINGit

Climate Resilient Communities

Save Agriculture and the Environment (SAGE)

Follow us on:



On Earth Day 2020, Great Nonprofits named Acterra as one of five *climate change nonprofits deserving of support*.